

I.C.C. International Public Company Limited
Notes to the financial statements
For the three-month period ended 31 March 2012 (Unaudited)

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These notes form an integral part of the interim financial statements.

The interim financial statements issued for Thai regulatory reporting purposes are prepared in the Thai language. These English language financial statements have been prepared from the Thai language statutory financial statements, and were approved and authorised for issue by the Board of Directors on 4 May 2012.

1 General information

I.C.C. International Public Company Limited, the “Company”, is incorporated in Thailand and has its registered office at 530 Soi Sathupradit 58, Bang Phong Phang subdistrict, Yannawa district, Bangkok.

The Company was listed on the Stock Exchange of Thailand in December 1978.

The Company’s major shareholders during the financial period were Saha Pathana Inter-Holding Public Company Limited (22.1% shareholding) and I.D.F. Co., Ltd. (9.5% shareholding). Both companies were incorporated in Thailand.

The principle business of the Company is distributing consumer products.

2 Basis of preparation of the interim financial statements

(a) Statement of compliance

The interim financial statements are prepared on a condensed basis in accordance with Thai Accounting Standard (TAS) No. 34 (revised 2009) *Interim Financial Reporting*; guidelines promulgated by the Federation of Accounting Professions (FAP); and applicable rules and regulations of the Thai Securities and Exchange Commission.

The interim financial statements are prepared to provide an update on the financial statements for the year ended 31 December 2011. They do not include all of the financial information required for full annual financial statements but focus on new activities, events and circumstances to avoid repetition of information previously reported. Accordingly, these interim financial statements should be read in conjunction with the financial statements of the Company for the year ended 31 December 2011.

The accounting policies and methods of computation applied in these interim financial statements are consistent with those applied in the financial statements for the year ended 31 December 2011.

(b) Presentation currency

The interim financial statements are prepared and presented in Thai Baht. All financial information presented in Thai Baht has been rounded to the nearest thousand unless otherwise stated.

(c) Use of estimates and judgements

The preparation of interim financial statements in conformity with TFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

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Estimates

Measurement of defined benefit obligations

The calculation of the defined benefit obligation is sensitive to the assumptions on discount rate, future salary rates and mortality rates.

3 Related parties

For the purposes of these financial statements, parties are considered to be related to the Company if the Company has the ability, directly or indirectly, to control or joint control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Company and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

Relationships with related parties were as follows:

Name of entities	Country of incorporation/ nationality	Ownership interest (%)	Nature of relationships
Saha Pathana Inter-Holding Plc.	Thai	9.7	Major shareholders, 22.1% shareholding, some common shareholders and directors
I.D.F. Co., Ltd.	Thai	9.0	Major shareholders, 9.5% shareholding, some common shareholders and directors
Saha Pathanapibul Plc.	Thai	10.6	8.5% shareholding, some common shareholders and directors
International Leather Fashion Co., Ltd.	Thai	28.0	Associate, some common directors
Thai Itokin Co., Ltd.	Thai	27.9	Associate, some common directors
Issara United Co., Ltd.	Thai	25.0	Associate, some common directors
Worldclass Rent a Car Co., Ltd.	Thai	25.0	Associate, some common directors
Tiger Distribution & Logistics Co., Ltd.	Thai	19.9	Some common directors
Sahapat Real Estate Co., Ltd.	Thai	19.9	Some common directors
O.C.C. Plc.	Thai	19.7	0.6% shareholding, some common directors
SSDC (Tigertex) Co., Ltd.	Thai	19.6	Some common directors
International Laboratories Co., Ltd.	Thai	19.6	1.1% shareholding, some common directors
Bangkok Tokyo Socks Co., Ltd.	Thai	19.6	Some common directors
Grand Star Industry Co., Ltd.	Thai	19.5	Some common directors
K. Commercial and Construction Co., Ltd.	Thai	19.5	Some common directors
General Glass Co., Ltd.	Thai	19.5	Some common directors
D F Inter Co., Ltd.	Thai	19.0	Some common directors

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Name of entities	Country of incorporation/ nationality	Ownership interest (%)	Nature of relationships
Thai Sun Foods Co., Ltd.	Thai	19.0	Some common directors
Thai Cubic Technology Co., Ltd.	Thai	19.0	Some common directors
Laem Cha-Bang Warehouse Co., Ltd.	Thai	19.0	Some common directors
H & B Intertex Co., Ltd.	Thai	19.0	Some common directors
International Commercial Coordination (Hong Kong) Ltd.	Hong Kong	19.0	Some common directors
Pan Asia Footwear Plc.	Thai	18.9	Some common directors
BSC Entertainment Co., Ltd.	Thai	18.8	Some common directors
United Utilities Co., Ltd.	Thai	18.6	Some common directors
Top Trend Manufacturing Co., Ltd.	Thai	18.0	Some common directors
Better Way (Thailand) Co., Ltd.	Thai	16.8	Some common directors
Pan Land Co., Ltd.	Thai	16.7	Some common directors
Otsuka Saha Asia Research Co., Ltd.	Thai	16.3	Some common directors
Thai Gunze Co., Ltd.	Thai	16.0	Some common directors
K R S Logistics Co., Ltd.	Thai	15.5	Some common directors
Erawan Textile Co., Ltd.	Thai	15.2	Some common directors
Shiseido Professional (Thailand) Co., Ltd.	Thai	15.0	Some common directors
Tsuruha (Thailand) Co., Ltd.	Thai	15.0	Some common directors
FANCL (Thailand) Co., Ltd.	Thai	15.0	Some common directors
Thai Secom Pitakkij Co., Ltd.	Thai	15.0	Some common directors
S & J International Enterprises Plc.	Thai	14.6	Some common directors
4 People Foods Co., Ltd.	Thai	14.0	Some common directors
Raja Uchino Co., Ltd.	Thai	13.6	Some common directors
Thai Kamaya Co., Ltd.	Thai	12.8	Some common directors
Thai Takeda Lace Co., Ltd.	Thai	12.8	Some common directors
Champ Ace Co., Ltd.	Thai	12.5	Some common directors
T.U.C. Elastic Co., Ltd.	Thai	12.0	Some common directors
Treasure Hill Co., Ltd.	Thai	12.0	Some common directors
Morgan De Toi (Thailand) Co., Ltd.	Thai	12.0	Some common directors
Lion Corporation (Thailand) Co., Ltd.	Thai	12.0	Some common directors
Thai Sports Garment Co., Ltd.	Thai	12.0	Some common directors
Thai Shikibo Co., Ltd.	Thai	11.7	Some common directors
Kewpie (Thailand) Co., Ltd.	Thai	10.8	Some common directors
Thai Arai Co., Ltd.	Thai	10.8	Some common directors
Waseda Education (Thailand) Co., Ltd.	Thai	10.7	Some common directors
Far East DDB Plc.	Thai	10.6	Some common directors
Sriracha BSC Bowling Co., Ltd.	Thai	10.6	Some common directors
Textile Prestige Plc.	Thai	10.4	Some common directors
Sahacogen (Chonburi) Plc.	Thai	10.4	Some common directors
Thanulux Plc.	Thai	10.3	3.4% shareholding, some common directors
Kai I.T. Service Co., Ltd.	Thai	10.0	Some common directors
Thai Q.P. Co., Ltd.	Thai	10.0	Some common directors
Thai Takaya Co., Ltd.	Thai	10.0	Some common directors
Total Way Image Co., Ltd.	Thai	10.0	Some common directors

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Name of entities	Country of incorporation/ nationality	Ownership interest (%)	Nature of relationships
E.P.F. Co., Ltd.	Thai	10.0	Some common directors
K.T.Y. Industry Co., Ltd.	Thai	9.9	Some common directors
First United Industry Co., Ltd.	Thai	9.1	Some common directors
Dairy Thai Co., Ltd.	Thai	9.0	Some common directors
Wien International Co., Ltd.	Thai	9.0	Some common directors
Sun 108 Co., Ltd.	Thai	8.3	Some common directors
Janome (Thailand) Co., Ltd.	Thai	8.0	Some common directors
Thai Bunka Fashion Co., Ltd.	Thai	8.0	Some common directors
Thai Staflex Co., Ltd.	Thai	8.0	Some common directors
Molten Asia Polymer Products Co., Ltd.	Thai	7.8	Some common directors
Sahachol Food Supplies Co., Ltd.	Thai	7.8	Some common directors
Shaldan (Thailand) Co., Ltd.	Thai	7.5	Some common directors
Pens Marketing and Distribution Co., Ltd.	Thai	7.0	Some common directors
Sriracha Aviation Co., Ltd.	Thai	6.1	Some common directors
Molten (Thailand) Co., Ltd.	Thai	6.0	Some common directors
Boutique Newcity Plc.	Thai	6.0	Some common directors
Sahapat Properties Co., Ltd.	Thai	5.8	Some common directors
Daiohs (Thailand) Co., Ltd.	Thai	5.5	Some common directors
Pattaya Manufacturing Co., Ltd.	Thai	5.3	Some common directors
People's Garment Plc.	Thai	5.3	Some common directors
Kenmin Foods (Thailand) Co., Ltd.	Thai	5.0	Some common directors
Thai Monster Co., Ltd.	Thai	5.0	Some common directors
Saha Nam Textile Co., Ltd.	Thai	5.0	Some common directors
Thai Wacoal Plc.	Thai	4.9	3.8% shareholding, some common directors
Thai Hoover Industry Co., Ltd.	Thai	4.8	Some common directors
Dome Composites (Thailand) Co., Ltd.	Thai	4.2	Some common directors
Thai Arusu Co., Ltd.	Thai	4.2	Some common directors
The Mall Ratchasima Co., Ltd.	Thai	4.0	Some common directors
Ratchasima Shopping Complex Co., Ltd.	Thai	4.0	Some common directors
Thai Naxis Co., Ltd.	Thai	3.4	Some common directors
Thai President Foods Plc.	Thai	2.0	Some common directors
Newcity (Bangkok) Plc.	Thai	0.8	Some common directors
Cake & Bakery Co., Ltd.	Thai	-	Some common directors
Can Co., Ltd.	Thai	-	Some common directors
Koraj Watana Co., Ltd.	Thai	-	Some common directors
Sun and Sand Co., Ltd.	Thai	-	Some common directors
Bangkok Rubber Plc.	Thai	-	Some common directors
Paknumpo Wattana Co., Ltd.	Thai	-	Some common directors
Maharachapreuk Co., Ltd.	Thai	-	Some common directors
Vira Law Office Co., Ltd.	Thai	-	Some common directors
Sukhatasana Co., Ltd.	Thai	-	Some common directors
Saha Asia Pacific Co., Ltd.	Thai	-	Some common directors
Intanin Chiangmai Co., Ltd.	Thai	-	Some common directors
Inter South Co., Ltd.	Thai	-	Some common directors
Eastern I.C.C. Co., Ltd.	Thai	-	Some common directors

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Name of entities	Country of incorporation/ nationality	Ownership interest (%)	Nature of relationships
S R P Advertising Co., Ltd.	Thai	-	Some common directors
Hair Service (Thai) Co., Ltd.	Thai	-	Some common directors

The pricing policies for particular types of transactions are explained further below:

Transactions	Pricing policies
Sales of goods	Market price
Interest income	At the rate of 4.5% – 5.0% per annum
Dividend income	According to the declaration
Other income	Market price or contractually agreed prices
Purchase of goods or receiving of services	Market price or contractually agreed prices
Purchase of property, plant and equipment and investment property	Contractually agreed prices
Sales promotion expenses	Market price
Other expenses	Market price or contractually agreed prices

Significant transactions for the three-month periods ended 31 March 2012 and 2011 with related parties were as follows:

Three-month period ended 31 March	Financial statements in which equity method is applied and Separate financial statements	
	2012	2011
	<i>(in thousand Baht)</i>	
Associates		
Sales of goods	-	1
Other income	751	749
Purchases of goods	90,935	67,414
Selling expense	73	92
Other expense	516	475
Other related parties		
Sales of goods	97,739	96,076
Dividend income	24,971	56,957
Other income	23,428	26,647
Purchases of goods	2,119,088	1,825,314
Purchase of property, plant and equipment and investment property	23,583	254,958
Selling expense	188,315	154,678
Other expense	11,849	6,223
Key management personnel compensation		
Short-term employee benefit	23,372	12,573
Long-term benefits	1,272	4,387
Total key management personnel compensation	24,644	16,960

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Balance as at 31 March 2012 and 31 December 2011 with related parties were as follows:

	Financial statements in which equity method is applied and Separated financial statement			
	31 March 2012	31 March 2012	31 December 2011	31 December 2011
	Trade account receivable and accrued income	Trade account Payable and accrued expenses <i>(in thousand Baht)</i>	Trade account receivable and accrued income	Trade account Payable and accrued expenses
Associates				
Thai Itokin Co., Ltd.	-	10,585	-	11,051
International Leather Fashion Co., Ltd.	-	46,229	59	41,399
Other related parties				
Thai Wacoal Plc.	44	485,946	199	366,569
Thanulux Plc.	-	276,079	285	236,110
People's Garment Plc.	2	230,892	905	165,583
Far East DDB Plc.	-	2,721	-	6,100
Saha Pathanapibul Plc.	446	12,585	2,271	13,365
S & J International Enterprise Plc.	3,081	6,110	4,849	2,435
Champ Ace Co., Ltd.	-	100,330	138	70,836
Lion Corporation (Thailand) Co., Ltd.	56	186,565	56	199,846
International Laboratories Co., Ltd.	2,152	150,053	20,649	159,678
Kai I.T. Service	4	6,382	9	3,244
Can Co., Ltd.	3,839	-	4,837	-
Koraj Wattana Co., Ltd.	5,582	-	6,602	-
Sun and Sand Co., Ltd.	8,366	-	9,730	-
The Mall Ratchasima Co., Ltd.	31,549	4	31,048	2
Thai Gunze Co., Ltd.	-	16,241	-	22,930
Tiger Distribution & Logistics Co., Ltd.	116	14,535	114	13,372
Better Way (Thailand) Co., Ltd.	4,327	-	6,869	-
Paknumpo Wattana Co., Ltd.	4,801	-	5,636	-
Maharachapreuk Co., Ltd.	3,809	-	5,037	97
Sukhatasana Co., Ltd.	2	12,298	3	22,473
Inter South Co., Ltd.	13,573	-	9,896	-
Intanin Chiangmai Co., Ltd.	8,434	-	21,576	-
Eastern I.C.C. Co., Ltd.	4,959	-	3,946	-
Raja Uchino Co., Ltd.	10,189	9,004	10,550	26,716
Thai Arusu Co., Ltd.	-	15,351	-	33,944
Pattaya Manufacturing Co., Ltd.	-	63,474	964	49,822
E.P.F. Co., Ltd.	5,526	-	3,060	-
H & B Intertex Co., Ltd.	510	22,549	331	31,408
Total Way Image Co., Ltd.	-	22,947	-	26,428
Shaldan (Thailand) Co., Ltd.	409	5,693	565	8,579
S R P Advertising Co., Ltd.	-	8,878	-	22,375
Others (less than 4 million)	5,750	6,642	7,009	9,312
Total	117,526	1,712,093	157,193	1,543,674

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<i>Loans to related parties</i>	Interest rate		Financial statements in which equity method is applied and Separated financial statement	
	2012	2011	31 March 2012	31 December 2011
<i>Short-term loans</i>	<i>(% per annum)</i>		<i>(% per annum)</i>	
Associates				
Thai Itokin Co., Ltd.	5.0	5.0	1,000	4,000
Other related parties				
Erawan Textile Co., Ltd.	4.5	4.5	90,000	90,000
Total short-term loans to related parties			91,000	94,000

Rental area and related services agreements

The Company entered into rental area and related services agreements with several related parties companies. The company paid fees approximately at Baht 1.2 million per month, agreements had periods of 1-2 years and will be expired in 2013.

4 Other investments

	Financial statements with equity method applied and Separated financial statement	
	31 March 2012	31 December 2011
	<i>(in thousand Baht)</i>	
<i>Other long-term investments</i>		
Equity securities available for sale	5,183,947	4,881,482
Other non-marketable equity securities	1,760,816	1,682,749
Other debt securities held to maturity	65,000	65,000
	<u>7,009,763</u>	<u>6,629,231</u>
<i>Less allowance for impairment</i>	<u>(392,765)</u>	<u>(392,637)</u>
Net	<u>6,616,998</u>	<u>6,236,594</u>

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Movements during the three-month periods ended 31 March 2012 and 2011 of marketable equity securities were as follows:

	Financial statements in which equity method is applied and Separated financial statements	
	2012	2011
<i>Three-month period ended 31 March</i>	<i>(in thousand Baht)</i>	
<i>Other long-term investments</i>		
Available-for-sale securities		
At 1 January	4,881,482	3,935,323
Purchases during the period	18,343	105,366
Valuation adjustment	284,122	56,639
At 31 March	<u>5,183,947</u>	<u>4,097,328</u>

5 Trade accounts receivable

	Note	Financial statements in which equity method is applied and Separated financial statements	
		31 March 2012	31 December 2011
		<i>(in thousand Baht)</i>	
Related parties	3	100,055	117,095
Other parties		1,669,894	1,771,956
		<u>1,769,949</u>	<u>1,889,051</u>
<i>Less allowance for doubtful accounts</i>		<i>(26,400)</i>	<i>(26,410)</i>
Net		<u>1,743,549</u>	<u>1,862,641</u>
		<i>(in thousand Baht)</i>	
Reversal allowance for doubtful accounts for the three-month period ended 31 March		<u>(10)</u>	<u>(444)</u>

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Aging analyses for trade accounts receivable were as follows:

	Financial statements in which equity method is applied and Separated financial statements	
	31 March 2012	31 December 2011
	<i>(in thousand Baht)</i>	
Within credit terms	1,144,387	1,296,451
Overdue:		
Less than 1 months	256,873	242,608
1 - 3 months	180,654	208,151
4 - 12 months	136,215	98,189
Over 12 months	51,820	43,652
	<u>1,769,949</u>	<u>1,889,051</u>
<i>Less</i> allowance for doubtful accounts	<u>(26,400)</u>	<u>(26,410)</u>
Net	<u>1,743,549</u>	<u>1,862,641</u>

The normal credit terms granted by the Company range from 30 days to 90 days.

6 Investments in equity-accounted investees

	Financial statements in which equity method is applied		Separate financial statements	
	2012	2011	2012	2011
<i>Three-month period ended 31 March</i>				
	<i>(in thousand Baht)</i>			
Associates				
At 1 January	209,654	100,196	159,986	93,911
Share of net profits of equity-accounted jointly-controlled entities	5,943	15,214	-	-
Acquisitions	-	14,728	-	14,728
Transfers from other investments	-	7,000	-	7,000
At 31 March	<u>215,597</u>	<u>137,138</u>	<u>159,986</u>	<u>115,639</u>

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Investments in equity-accounted investees as at 31 March 2012 and 31 December 2011, and dividend income from those investments for the three-month periods ended 31 March 2012 and 2011 were as follows:

Financial statements in which equity method is applied and Separate financial statements

	Ownership interest		Paid-up capital		Cost		Equity	
	31 March 2012	31 December 2011	31 March 2012	31 December 2011	31 March 2012	31 December 2011	31 March 2012	31 December 2011
	(%)		<i>(in thousand Baht)</i>					
Associates								
Worldclass Rent a Car Co., Ltd.	25.00	25.00	380,000	380,000	93,682	93,682	137,559	133,553
Thai Itokin Co., Ltd.	27.90	27.90	100,000	100,000	29,532	29,532	30,288	30,271
International Leather Fashion Co., Ltd.	28.00	28.00	50,000	50,000	21,728	21,728	35,610	32,836
Issara United Co., Ltd.	25.00	25.00	80,000	80,000	20,000	20,000	17,096	17,950
Less allowance for impairment					(4,956)	(4,956)	(4,956)	(4,956)
Total					159,986	159,986	215,597	209,654

No dividend income from the associated companies for the three-month periods ended 31 March 2012 and 2011.

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7 Trade accounts payable

		Financial statements in which equity method is applied and Separated financial statements	
	<i>Note</i>	31 March 2012	31 December 2011
		<i>(in thousand Baht)</i>	
Related parties	3	1,643,945	1,428,672
Other parties		80,856	95,644
Total		<u>1,724,801</u>	<u>1,524,316</u>

8 Employee benefit obligations

Movement in the present value of the defined benefit obligations:

	Financial statements in which equity method is applied and Separated financial statements	
<i>Three-month period ended 31 March</i>	2012	2011
	<i>(in thousand Baht)</i>	
Defined benefit obligations at 1 January	378,688	342,972
Current service costs and interest (reversal)	(4,841)	3,502
Defined benefit obligations at 31 March	<u>373,847</u>	<u>346,474</u>

Expense recognised in profit or loss:

<i>Three-month period ended 31 March</i>	2012	2011
	<i>(in thousand Baht)</i>	
Current service costs and interest (reversal)	(4,841)	3,502
Total	<u>(4,841)</u>	<u>3,502</u>

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9 Basic earnings per share

The calculations of basic earnings per share for the three-month periods ended 31 March 2012 and 2011 were based on the profit for the periods attributable to ordinary shareholders of the Company and the number of ordinary shares outstanding during the periods as follows:

	Financial statements in which equity method is applied		Separate financial statements	
	2012	2011	2012	2011
<i>Three-month period ended 31 March</i>				
	<i>(in thousand Baht / in thousand shares)</i>			
Profit attributable to ordinary shareholders of the Company	<u>150,123</u>	<u>192,660</u>	<u>144,180</u>	<u>177,446</u>
Number of ordinary shares outstanding	<u>290,634</u>	<u>290,634</u>	<u>290,634</u>	<u>290,634</u>
Basic earnings per share (in Baht)	<u>0.52</u>	<u>0.66</u>	<u>0.50</u>	<u>0.61</u>

10 Commitments with non-related parties

	Financial statements in which equity method is applied and Separated financial statements	
	31 March 2012	31 December 2011
	<i>(in thousand Baht)</i>	
<i>Non-cancellable operating lease commitments</i>		
Within one year	13,224	9,587
After one year but within five years	15,935	4,464
Total	<u>29,159</u>	<u>14,051</u>
<i>Other commitments</i>		
Unused bank overdraft	196,000	196,000
Unused bank credit facilities	2,110,550	2,109,360
Unused letters of credit for goods	301,230	299,450
Bank guarantees	3,720	3,718
Reserve for purchase of equity securities	72,068	-
Guarantees for others companies	151,500	151,720
Total	<u>2,835,068</u>	<u>2,760,248</u>

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Rental area and related services agreements

The Company entered into rental area and related services agreements with many domestic companies. The company had paid monthly fees for agreements in periods of 1-5 years and will be expired in 2015.

11 Events after the reporting period

At the annual general meeting of the shareholders of the Company held on 23 April 2012, the shareholders approved the appropriation of dividend of Baht 1.1 per share, amounting to Baht 319.7 million and general reserve 10% of income for the year 2011, amounting to Baht 70.1 million. The dividend will be paid on 22 May 2012.

12 Reclassification of accounts

Certain accounts in the financial statements in the 2011 have been reclassified to conform to the presentation in the 2012 interim financial statements.

	Financial statements in which equity method is applied and Separate financial statements		
	Before reclass.	2011 Reclass.	After reclass.
<i>Statement of financial position</i>			
Cash and cash equivalents	263,714	256,451	520,165
Current investments	374,894	(374,894)	-
Accrued expenses	799,394	(799,394)	-
Trade accounts receivable and other receivable	1,997,444	(134,803)	1,862,641
Other current assets	11,249	134,803	146,052
Trade accounts payable and other payable	1,558,948	(34,632)	1,524,316
Other payable	-	715,583	715,583

Tax paid is now shown as part of cash flows from operating activities. Comparative figures have been reclassified accordingly.