# **Company Milestone**

The I.C.C. International Public Company Limited was established in 1964, under the name of International Cosmetics (PIAS) Part., Ltd., with registered capital of 100,000 Baht and 7 employees. The office was located at Sathupradit road, as a legitimate distributor of PIAS cosmetics. It was renamed as International Cosmetics (PIAS) Co., Ltd. in 1965. In 1973, it was renamed as International Cosmetics Co., Ltd., with 1,200 employees.

In 1994, the company became a public company limited, registered at the Department of Commercial Registration, Ministry of Commerce. In 1996, its name was changed from International Cosmetics Public Company Limited to I.C.C. International Public Company Limited, under a new logo.

Its head office is now located at a 6-storey twin building, in the same compound of the original building, hiring 7,691 employees. As of December 31, 2011, its total paid-up capital was Baht 290.63 million.

#### **Allied Companies**

The Company has cooperated with its alliances in major provinces to facilitate and render services to its customers more closely.

1977 Chiang Mai : Intanin Chiang Mai Co., Ltd.

Song Khla : Inter South Co., Ltd.

Khon Kaen : Can Co., Ltd.

1988 Phuket : Sun and Sand Co., Ltd.
1991 Chonburi : Eastern I.C.C. Co., Ltd.
1992 Nakhon Ratchasima : Koratwatana Co., Ltd.
1995 Nakhonsawan : Paknumpowatana Co., Ltd.
1996 Pitsanulok : Maharachapruek Co., Ltd.

#### Distribution of Products

The Company started from being the distributor for "PIAS" cosmetics in 1964, be the distributor for "Wacoal" Lingerie from Japan since 1970 and be the distributor for "Arrow" Men's wears since 1975. From the first established until today, the Company is keeping innovate new products and became the distributor for more than 100 product brands including cosmetics, fragrances, women's lingerie, women's apparel, men's apparel, men's underwear, sportswear and equipment, children's wear, leather goods, timepieces, household products, foods, drugs, supplementary foods, drinking water, mineral water etc.

Moreover, the Company has expanded its business into service industry for example;

- Balance Shop: the holistic pharmacy as well as the health and beauty products
- ICC Call Center
- S Channel: the satellite TV channel broadcasts 24-hour in "C" bandwidth covering 20 neighboring countries under the "Good channel" concept. Its programs have variety of content such as fashion, entertainment, lifestyle, horoscope, health, Dhamma, international movies and live programs etc.
- His & Her Plus Point: the program invites the Company's customers to join the program and give the special privileges for members by collecting the point from purchase of the Company's products at sales counters nationwide. Member receives one point for every Baht 25 purchase and the collective points can be redeemed for gifts in catalogue or for other privileges especially prepared only for the members.
- His & Her Shop: The retail shop that congregates the Company's fashion products by decorating the store in modern and warm atmosphere and provides the customers with the best service. At the end of 2011, there are 120 His & Her shops nationwide.
- His & Her ShopSmart: the lifestyle shopping catalogue. Customers can place their order via telephone, website, fax and postal service. The goods can be delivered door to door to response to the modern and comfortable lifestyle.



#### **New Business and Products**

- "Mai Charoenpura" 100% mineral water from high mountain hot spring source in Pobpra district, Tak province which is rich of many essential minerals for human body. The product has been analyzed and certified by an institution in France that it is good for health equate with mineral water from overseas.
- The company expands the business under Sheene's brand to response to customer's lifestyle. "BeWitch" is the new product under the concept "Magic spell for beautiful women" targeted on the young women age of 18-25 years old.
- The company expands the business under Wacoal brand to response to the customers' lifestyle. The collection includes MOOD, BRABERRY and GLAM.

### Increasing registered capital

1966 Registered capital is increased to Baht 1.5 million.

1972 Registered capital is increased to Baht 3 million.

1978 Registered capital is increased to Baht 12 million and the Company is listed on the Stock Exchange of Thailand.

1979-1987 Registered capital is increased to Baht 82.5 million.

1988 Registered capital is increased to Baht 300 million with a paid-up capital of Baht 110 million. Par value of ordinary

shares convert from Baht 100 to Baht 10 per share.

1989 Registered capital is increased to Baht 500 million with a paid-up capital of Baht 120.45 million.

1993-1995 Call for more paid-up capital of Baht 26.63 million. Paid-up capital is increase to Baht 147.08 million.

1996 Paid-up capital is increased to Baht 290.63 Million.

2003 Ordinary share value is split from Baht 10.- to Baht 1.- per share.

#### Securitization

1987 First debentures is issued at the amount of Baht 50 million.

First convertible debentures are issued at the amount of Baht 120 million.

Second convertible debentures are issued at the amount of Baht 200 million.

#### Company's Awards received

1988 Company receives "The 2<sup>nd</sup> TOKYO CREATION AWARD" from Japan for outstanding Creativity in South East

Asia for the promotion and development of Thai apparel.

1999 The Company is accredited with ISO 9002 for its standard of quality management system in Greater Bangkok

and surrounding areas by SGS Yarsley International Certification Services, a division of SGS United Kingdom Ltd.

2000 The Company receives nationwide ISO 9002 certification for the standard quality management system of all

its products from SGS Yarsley International Certification Services, United Kingdom.

The company is accredited on January 21, 2003 with new version of ISO 9001: 2000 for the standard quality

management system of all its products nationwide from SGS Yarsley International Certification Services, United

Kingdom.

## Executives' Awards received

1991 "THE OFFICIER DE L'ORDRE NATIONAL DU MÉRITE" decoration is bestowed on the Chairman, Mr. Boonsithi

Chokwatana by the President of France for the promotion of French Products in Thailand.

An honorary doctorate degree in Environmental Engineering is bestowed on the Chairman, Mr. Boonsithi

Chokwatana by Khon Kaen University.

1995 An honorary doctorate degree in Business Administration is bestowed on the Chairman, Dr. Som Chatusripitak

by the Faculty of Commerce and Accountancy of Thammasat University.

1996 The Knight Grand Cross (First Class) of the Most Admirable Order the Direkgunabhorn is Bestowed on Vice

Chairman, Dr. Boonsithi Chokwatana.

1998 The Prime Minister's Trade Award is bestowed on Dr. Boonsithi Chokwatana, Vice Chairman by Prime Minister

of Japan to honor him as a Thai entrepreneur who helps promote trade relationship between Thailand and Japan.

# Company Milestone

1999	Vice Chairman Dr. Boonsithi Chokwatana is honored as "Marketer of the year 1998" for marketing innovation,
	corporate performance, competence in adapting marketing theories and ethics.
2001	Dr. Boonsithi Chokwatana, Vice Chairman, is conferred with an honorary doctorate degree in Business Administration
	from the College of Commerce, Burapha University.
2002	• The Order of the Sacred Treasure, Gold Rays with Neck Ribbon, was conferred on Dr. Boonsithi Chokwatana,
	Vice Chairman of the Company, in his capacity as a Thai businessman who has long established a good
	relationship in doing business with Japanese businessmen.
	• An honorary doctorate degree in Business Administration from the Faculty of Commerce and Accountancy,
	Thammasat University, was conferred on Dr. Boonsithi Chokwatana, Vice Chairman of the Company.
2003	• Company's president, Mr. Boonkiet Chokwatana has been bestowed a French decoration "Chevalier dans
	l' Ordre National de la Légion d'Honneur" as being a Thai business person who has consistently helped
	promote French products in Thailand.
	• An honorary doctorate degree in Business Administration (Management) is bestowed on the president,
	Mr. Boonkiet Chokwatana from Sripatum University.
2004	Dr. Boonsithi Chokwatana, Vice Chairman, was bestowed an honorary doctorate degree of Business Administration
	from National Institute of Development Administration.
2005	• Dr. Boonsithi Chokwatana, Vice Chairman of the company, received an honorary doctorate degree in marketing,
	from Thai Chamber of Commerce University.
	• Dr. Boonkiet Chokwatana, Chief Operating Officer, received an honorary doctorate degree in Business
	Administration from Burapa University.
2006	Dr. Boonsithi Chokwatana, Vice Chairman, honoured with election to the 2006 Marketing Hall of Fame by
	the Marketing Association of Thailand.
2009	• Dr. Boonsithi Chokwatana, Vice Chairman, received honorary doctorate degree in Laws from Waseda
	University, Japan.
	Dr. Boonkiet Chokwatana, President and Executive Chairman, received honorary doctorate degree in Business
	Administration from Naresuan University.
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