

Financial Statistics and Financial Ratios 2011-2005

| Transactions | 2011 | % | 2010 | % | 2009 | % |
|---|--------------|--------|--------------|--------|--------------|--------|
| Operating results | | | | | | |
| Revenues | 13,373,186 | 100.00 | 11,889,730 | 100.00 | 11,218,809 | 100.00 |
| • from sales | 12,825,315 | 95.90 | 11,294,419 | 94.99 | 10,648,588 | 94.92 |
| • from other income | 547,871 | 4.10 | 595,311 | 5.01 | 570,221 | 5.08 |
| Gross profit | 4,719,459 | 35.29 | 4,100,078 | 34.48 | 3,725,760 | 33.21 |
| Expenses | 12,288,244 | 91.89 | 10,813,127 | 90.95 | 10,313,509 | 91.93 |
| Earnings before interest and income tax | 1,084,942 | 8.11 | 1,076,603 | 9.05 | 905,301 | 8.07 |
| Earnings before income tax | 1,084,942 | 8.11 | 1,076,603 | 9.05 | 905,301 | 8.07 |
| Net earnings | 700,917 | 5.24 | 803,844 | 6.76 | 652,293 | 5.81 |
| * Income per capital (baht/headcount) | 1,738,809.80 | | 1,547,336.02 | | 1,437,387.55 | |
| * Net earnings per capital (baht/headcount) | 91,134.74 | | 104,612.70 | | 83,573.73 | |
| * Interest coverage (times) | A N .M. | | A N .M. | | A N .M. | |
| * Degree of financial leverage (times) | 1.00 | | 1.00 | | 1.00 | |
| Financial position | | | | | | |
| Current assets | 6,948,005 | 41.73 | 6,880,263 | 45.15 | 6,293,298 | 45.22 |
| Investments | 6,396,579 | 38.41 | 5,286,711 | 34.69 | 4,611,854 | 33.14 |
| Property, plant and equipment | 3,177,766 | 19.08 | 2,958,936 | 19.42 | 2,911,056 | 20.92 |
| Other assets | 129,484 | 0.78 | 112,367 | 0.74 | 101,443 | 0.73 |
| Total assets | 16,651,834 | 100.00 | 15,238,277 | 100.00 | 13,917,651 | 100.00 |
| Current liabilities | 2,526,633 | 15.17 | 2,245,819 | 14.74 | 2,076,476 | 14.92 |
| Other liabilities | 416,898 | 2.50 | 35,555 | 0.23 | 37,997 | 0.27 |
| Shareowners' equity | 13,708,303 | 82.32 | 12,956,903 | 85.03 | 11,803,178 | 84.81 |
| * Number of shares | 290,633,730 | | 290,633,730 | | 290,633,730 | |
| * Par value per share | 1.00 | | 1.00 | | 1.00 | |
| Financial ratios | | | | | | |
| * Current ratio (times) | 2.75 | | 3.06 | | 3.03 | |
| * Quick ratio (times) | 0.99 | | 1.41 | | 1.41 | |
| * Debt-equity ratio (times) | 0.21 | | 0.18 | | 0.18 | |
| * Inventory coverage (days) | 152.54 | | 151.26 | | 147.41 | |
| * Collection period (days) | 51.14 | | 57.19 | | 62.80 | |
| * Operating cycle days (days) | 140.41 | | 144.51 | | 143.99 | |
| * Return on total revenues (%) | 5.24 | | 6.76 | | 5.81 | |
| * Return on equity (%) | 5.26 | | 6.49 | | 5.69 | |
| * Return on total assets (%) | 4.40 | | 5.51 | | 4.79 | |
| * Earnings per share (baht) | 2.41 | | 2.77 | | 2.24 | |
| * Dividend per share (baht) | B 1.10 | | 1.10 | | 1.00 | |
| * Book value per share (baht) | 47.17 | | 44.58 | | 40.61 | |

Unit: In thousands of Baht except percentages in parentheses and transactions with an asterisk *

A Result is not materialized

B The Board of directors' Meeting has resolved to pay dividend Baht 1.10 per share and to submit this agenda for approval at the General Shareowners' Meeting to be held on April 23, 2012

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| 2008 | % | 2007 | % | 2006 | % | 2005 | % |
|--------------|--------|--------------|--------|--------------|--------|--------------|--------|
| 11,479,781 | 100.00 | 11,685,531 | 100.00 | 13,336,061 | 100.00 | 11,986,763 | 100.00 |
| 10,947,020 | 95.36 | 11,232,102 | 96.12 | 12,888,398 | 96.64 | 11,555,109 | 96.40 |
| 532,761 | 4.64 | 453,429 | 3.88 | 447,663 | 3.36 | 431,654 | 3.60 |
| 3,888,645 | 33.87 | 3,702,418 | 31.68 | 3,795,510 | 28.46 | 3,392,751 | 28.30 |
| 10,437,110 | 90.92 | 10,731,537 | 91.84 | 12,295,243 | 92.20 | 11,006,249 | 91.82 |
| 1,042,671 | 9.08 | 953,994 | 8.16 | 1,040,819 | 7.80 | 980,514 | 8.18 |
| 1,041,925 | 9.08 | 953,471 | 8.16 | 1,040,330 | 7.80 | 980,434 | 8.18 |
| 778,613 | 6.78 | 730,388 | 6.25 | 733,411 | 5.50 | 686,290 | 5.73 |
| 1,545,682.16 | | 1,567,685.94 | | 1,801,926.96 | | 1,690,419.25 | |
| 104,835.50 | | 97,986.07 | | 99,096.25 | | 96,783.18 | |
| A | N .M. | A | N .M. | A | N .M. | A | N .M. |
| 1.00 | | 1.00 | | 1.00 | | 1.00 | |
| 5,854,806 | 44.10 | 5,120,929 | 39.95 | 5,651,140 | 42.99 | 5,595,420 | 45.50 |
| 4,359,558 | 32.84 | 4,430,192 | 34.56 | 4,519,430 | 34.38 | 4,146,719 | 33.72 |
| 2,956,888 | 22.27 | 3,101,576 | 24.20 | 2,825,403 | 21.49 | 2,387,946 | 19.42 |
| 105,431 | 0.79 | 164,794 | 1.29 | 149,619 | 1.14 | 166,714 | 1.36 |
| 13,276,683 | 100.00 | 12,817,491 | 100.00 | 13,145,592 | 100.00 | 12,296,799 | 100.00 |
| 2,105,749 | 15.86 | 1,862,506 | 14.53 | 2,544,914 | 19.36 | 2,482,688 | 20.19 |
| 41,576 | 0.31 | 61,809 | 0.48 | 47,172 | 0.36 | 43,153 | 0.35 |
| 11,129,357 | 83.83 | 10,893,176 | 84.99 | 10,553,505 | 80.28 | 9,770,958 | 79.46 |
| 290,633,730 | | 290,633,730 | | 290,633,730 | | 290,633,730 | |
| 1.00 | | 1.00 | | 1.00 | | 1.00 | |
| 2.78 | | 2.75 | | 2.22 | | 2.25 | |
| 1.21 | | 1.18 | | 1.08 | | 1.27 | |
| 0.19 | | 0.18 | | 0.25 | | 0.26 | |
| 136.38 | | 125.86 | | 95.36 | | 86.05 | |
| 61.62 | | 68.33 | | 62.96 | | 65.01 | |
| 134.50 | | 124.59 | | 92.93 | | 85.37 | |
| 6.78 | | 6.25 | | 5.50 | | 5.73 | |
| 7.07 | | 6.81 | | 7.22 | | 7.30 | |
| 5.97 | | 5.63 | | 5.77 | | 5.86 | |
| 2.68 | | 2.51 | | 2.52 | | 2.38 | |
| 1.00 | | 1.00 | | 1.00 | | 1.00 | |
| 38.29 | | 37.48 | | 36.32 | | 33.85 | |

Financial ratio calculation in the year 2010 has been adjusted for comparison with the 2011 financial ratios. This was due to the reclassification of financial statements.

Financial ratio calculation in the year 2005 has been adjusted for comparison with the 2006 financial ratios. This was due to the reclassification of financial statements.

Financial ratio calculation in the year 2004 has been adjusted for comparison with the 2005 financial ratios. This was due to the reclassification of financial statements.

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Distribution of shareownership

based on the number of shares held in succeeding periods.

| Periods | 2011 | | 2010 | |
|----------------|--------------------|---------------|--------------------|---------------|
| | No. of shareowners | % | No. of shareowners | % |
| 1 - 50 | 253 | 16.79 | 253 | 16.51 |
| 51 - 100 | 245 | 16.26 | 246 | 16.06 |
| 101 - 500 | 428 | 28.40 | 432 | 28.20 |
| 501 - 1,000 | 99 | 6.57 | 101 | 6.59 |
| 1,001 - 3,000 | 141 | 9.35 | 146 | 9.53 |
| 3,001 - 5,000 | 50 | 3.32 | 51 | 3.33 |
| 5,001 - Upward | 291 | 19.31 | 303 | 19.78 |
| Total | 1,507 | 100.00 | 1,532 | 100.00 |

Distribution of shareownership

based on different categories of shareowners.

| Categories | 2011 | | 2010 | |
|--|--------------------|---------------|--------------------|---------------|
| | No. of shares | % | No. of shares | % |
| Limited companies and limited public companies | 80,420,870 | 27.67 | 78,198,070 | 26.90 |
| Commercial banks and financial institutions | 16,980 | 0.01 | 16,980 | 0.01 |
| General public | 23,832,883 | 8.20 | 25,207,473 | 8.67 |
| Company employees | 21,113,810 | 7.26 | 21,549,100 | 7.42 |
| Thailand Securities Depository Company Limited | | | | |
| - For local depositors | 161,913,467 | 55.71 | 162,326,387 | 55.85 |
| - For foreign depositors | 3,335,720 | 1.15 | 3,335,720 | 1.15 |
| Total | 290,633,730 | 100.00 | 290,633,730 | 100.00 |

Top ten major shareowners as of the closing date on March 21st 2011 (shareowner categories being sorted in accordance with the Section 258)

| Name | No. of Shares | % |
|---------------------------------------|--------------------|--------------|
| 1. Saha Pathana Inter-holding Plc. | 64,231,640 | 22.10 |
| 2. I.D.F. Co.,Ltd. | 27,344,520 | 9.41 |
| 3. Mr. Weerapat Punsak-udomsin | 25,891,030 | 8.91 |
| 4. Saha Pathanapibul Plc. | 24,627,100 | 8.47 |
| 5. Thai Wacoal Plc. | 10,769,590 | 3.71 |
| 6. Miss Pawinee Punsak-udomsin | 10,428,110 | 3.59 |
| 7. Thanulux Plc. | 9,676,070 | 3.33 |
| 8. Uniwealth Co.,Ltd. | 8,644,250 | 2.97 |
| 9. Mrs. Kityaporn Chaithavornsathien | 7,450,260 | 2.56 |
| 10. U.B. Chemical Industries Co.,Ltd. | 7,231,400 | 2.49 |
| Total | 196,293,970 | 67.54 |

Notes : Investors can view the top ten major shareowners' information on the closing date from the company website <http://www.icc.co.th> before the annual general shareowners' meeting. 