

Financial Statistics and Financial Ratios 2012-2006

Transactions	2012	%	2011	%	2010	%
Operating results						
Revenues	14,405,962	100.00	13,373,186	100.00	11,889,730	100.00
• from sales	13,677,439	94.94	12,825,315	95.90	11,294,419	94.99
• from other income	728,523	5.06	547,871	4.10	595,311	5.01
Gross profit	5,252,197	36.46	4,719,459	35.29	4,100,078	34.48
Expenses	13,142,694	91.23	12,288,244	91.89	10,813,127	90.95
Profit before finance cost and income tax	1,263,268	8.77	1,084,942	8.11	1,076,603	9.05
Profit before income tax	1,258,226	8.73	1,084,942	8.11	1,076,603	9.05
Net profit	968,898	6.73	700,917	5.24	803,844	6.76
* Income per capital (baht/headcount)	1,806,616.79		1,738,809.80		1,547,336.02	
* Net profit per capital (baht/headcount)	121,507.15		91,134.74		104,612.70	
* Interest coverage (times)	248.55	A	N .M.		A	N .M.
* Degree of financial leverage (times)	1.00		1.00		1.00	
Financial position						
Current assets	7,413,757	38.47	6,829,562	41.31	6,719,055	44.56
Investments	8,384,910	43.51	6,396,579	38.69	5,286,711	35.06
Fixed assets	3,308,704	17.17	3,177,766	19.22	2,958,936	19.63
Other assets	164,440	0.85	129,484	0.78	112,367	0.75
Total assets	19,271,811	100.00	16,533,391	100.00	15,077,069	100.00
Current liabilities	2,751,950	14.28	2,408,190	14.57	2,084,612	13.83
Other liabilities	466,383	2.42	416,898	2.52	35,555	0.24
Equity	16,053,478	83.30	13,708,303	82.91	12,956,903	85.94
* Number of shares	290,633,730		290,633,730		290,633,730	
* Par value per share	1.00		1.00		1.00	
Financial ratios						
* Current ratio (times)	2.69		2.84		3.22	
* Quick ratio (times)	0.81		0.99		1.44	
* Debt-equity ratio (times)	0.20		0.21		0.16	
* Inventory coverage (days)	176.30		152.56		151.16	
* Collection period (days)	52.20		51.14		57.19	
* Operating cycle days (days)	165.08		140.47		144.41	
* Return on total revenues (%)	6.73		5.24		6.76	
* Return on equity (%)	6.51		5.26		6.49	
* Return on total assets (%)	5.41		4.43		5.57	
* Earnings per share (baht)	3.33		2.41		2.77	
* Dividend per share (baht)	B	1.25	1.10		1.10	
* Book value per share (baht)	55.24		47.17		44.58	

Unit : In thousands of Baht except percentages in parentheses and transactions with an asterisk *

A Result is not materialized

B The Board of directors' Meeting has resolved to pay dividend Baht 1.25 per share and to submit this agenda for approval at the General Shareowners' Meeting to be held on April 22, 2013

Financial ratio calculation in the year 2011-2010 has been adjusted for comparison with the 2012 financial ratios. This was due to the reclassification of financial statements.

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2009		2008		2007		2006	
	%		%		%		%
11,218,809	100.00	11,479,781	100.00	11,685,531	100.00	13,336,061	100.00
10,648,588	94.92	10,947,020	95.36	11,232,102	96.12	12,888,398	96.64
570,221	5.08	532,761	4.64	453,429	3.88	447,663	3.36
3,725,760	33.21	3,888,645	33.87	3,702,418	31.68	3,795,510	28.46
10,313,509	91.93	10,437,110	90.92	10,731,537	91.84	12,295,243	92.20
905,301	8.07	1,042,671	9.08	953,994	8.16	1,040,819	7.80
905,301	8.07	1,041,925	9.08	953,471	8.16	1,040,330	7.80
652,293	5.81	778,613	6.78	730,388	6.25	733,411	5.50
1,437,387.55		1,545,682.16		1,567,685.94		1,801,926.96	
83,573.73		104,835.50		97,986.07		99,096.25	
A	N .M.	A	N .M.	A	N .M.	A	N .M.
1.00		1.00		1.00		1.00	
6,293,298	45.22	5,854,806	44.10	5,120,929	39.95	5,651,140	42.99
4,611,854	33.14	4,359,558	32.84	4,430,192	34.56	4,519,430	34.38
2,911,056	20.92	2,956,888	22.27	3,101,576	24.20	2,825,403	21.49
101,443	0.73	105,431	0.79	164,794	1.29	149,619	1.14
13,917,651	100.00	13,276,683	100.00	12,817,491	100.00	13,145,592	100.00
2,076,476	14.92	2,105,749	15.86	1,862,506	14.53	2,544,914	19.36
37,997	0.27	41,576	0.31	61,809	0.48	47,172	0.36
11,803,178	84.81	11,129,357	83.83	10,893,176	84.99	10,553,505	80.28
290,633,730		290,633,730		290,633,730		290,633,730	
1.00		1.00		1.00		1.00	
3.03		2.78		2.75		2.22	
1.41		1.21		1.18		1.08	
0.18		0.19		0.18		0.25	
147.41		136.38		125.86		95.36	
62.80		61.62		68.33		62.96	
143.99		134.50		124.59		92.93	
5.81		6.78		6.25		5.50	
5.69		7.07		6.81		7.22	
4.79		5.97		5.63		5.77	
2.24		2.68		2.51		2.52	
1.00		1.00		1.00		1.00	
40.61		38.29		37.48		36.32	

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Distribution of shareownership

based on the number of shares held in succeeding periods.

Periods	2012		2011	
	No. of shareowners	%	No. of shareowners	%
1 - 50	252	16.87	253	16.79
51 - 100	243	16.27	245	16.26
101 - 500	424	28.38	428	28.40
501 - 1,000	99	6.63	99	6.57
1,001 - 3,000	136	9.10	141	9.35
3,001 - 5,000	45	3.01	50	3.32
5,001 - Upward	295	19.74	291	19.31
Total	1,494	100.00	1,507	100.00

Distribution of shareownership

based on different categories of shareowners.

Categories	2012		2011	
	No. of shares	%	No. of shares	%
Limited companies and limited public companies	79,199,590	27.25	80,420,870	27.67
Commercial banks and financial institutions	16,980	0.01	16,980	0.01
General public	23,685,243	8.15	23,832,883	8.20
Company employees	21,308,070	7.33	21,113,810	7.26
Thailand Securities Depository Company Limited				
- For local depositors	163,183,427	56.15	161,913,467	55.71
- For foreign depositors	3,240,420	1.11	3,335,720	1.15
Total	290,633,730	100.00	290,633,730	100.00

Top ten major shareowners as of the closing date on March 20th 2012 (shareowner categories being sorted in accordance with the Section 258)

Name	No. of Shares	%
1. Saha Pathana Inter-holding Plc.	64,231,640	22.10
2. I.D.F. Co., Ltd.	27,460,010	9.45
3. Mr. Weerapat Punsak-udomsin	25,891,030	8.91
4. Saha Pathanapibul Plc.	24,727,100	8.51
5. Thai Wacoal Plc.	11,097,070	3.82
6. Thanulux Plc.	10,006,070	3.44
7. Uniwealth Co., Ltd.	9,038,750	3.11
8. Miss Pawinee Punsak-udomsin	7,876,110	2.71
9. U.B. Chemical Industries Co., Ltd.	7,713,600	2.65
10. Mrs. Kityaporn Chaithavornsathien	7,450,260	2.56
Total	195,491,640	67.26

Notes : Investors can view the top ten major shareowners' information on the closing date from the company website <http://www.icc.co.th> before the annual general shareowners' meeting. 